

MEMBERSHIP				
July 2014 - January 2016				
	Mar. 2015	Jul. 2015	Oct. 2015	Jan. 2016
Full	59	64	67	63
Associate	383	410	422	428
Young Leader	72	77	83	80
Student	7	6	10	7
Private	186	194	201	201
Public/Non-Profit	176	197	205	210
Total	443	474	499	491

FINANCIALS		
Revenues: (FY 2016)	FY16 Actual (1.6.16)	FY16 Annual Budget
Total Revenue	459,977	750,848
Total Expenses	343,425	709,387
Net Revenue (EXP)	116,552	41,461
Cum Balance at 6/30/15	382,779	
Net Balance	499,332	

PROGRAMS				
July 2015 - January 2016				
Program (FY 2016)	Reg.	Expenses	Revenue	Net Revenue
ILS: John Shardlow 12.10 (prelim.)	55	84	200	116
ULI MN Mentor Program (prelim.)	40	347	3539	3192
9th Annual Econ. Outlook 11.18	142	10100	14150	4050
Real Estate Leadership Roundtable 11.17	29	2456	3690	1234
Tour: Stratasys 3D 10.22	24	37	570	533
ILS: Irene Quarshie 10.1 (prelim.)	32	136	40	(96)
Building Leaders Series 2015-2016 (prelim.)	30	1249	7275	6026
My ULI Minnesota 9.17 (sponsored by Faegre)	142	0	0	0
Building a Foundation 2015-2016	30	3015	7725	4710
ULI MN Summer Social 7.23	23	1012	0	(1012)
Total:	547	18436	37189	18753

NAVIGATING YOUR COMPETITIVE

FUTURE WORKSHOPS

September 2011 - January 2016	
Anoka	Mounds View
Apple Valley	New Hope
Bloomington	Osseo
Bottineau LRT	Plymouth
Brainerd (Jan.)	Prior Lake
Brooklyn Park	Richfield
Burnsville	Robbinsdale
Chanhassen	Rochester
Chisago Communities	Rosemount
Columbia Heights	Roseville
Coon Rapids	Savage
Eagan	Shakopee
Eden Prairie	Shoreview
Edina	SLUC
Golden Valley	St. Anthony
Hopkins	St. Louis Park
Inver Grove Heights	St. Paul
Lino Lakes	TCAAP JDA (Mar.)
Maplewood	Victoria
Mendota Heights	Wayzata
Minneapolis	White Bear Lake
Minnesota Housing	Woodbury
Minnetonka	TOTAL: 45

Technical Assistance Panels (TAPs)

Ramsey Co. Riverfront	Jan. 2016
Brainerd/ Crow Wing	Jan. 2016
SW Joint Development	Dec. 2015
West Saint Paul Signal Hills Center	July 2014
Duluth Kayak Bay	Nov. 2014
Southwest Corridor Development	Nov. 2012
Shoreview Midland Terrace	May 2009
35 W Bridge Area: A Response to the Collapse	Dec. 2007

REGIONAL COUNCIL OF MAYORS CITIES: 52

Anoka	Chanhassen	Eden Prairie	Inver Grove Heights	Mendota Heights	Osseo	Savage	Wayzata
Apple Valley	Circle Pines	Edina	Lake Elmo	Minneapolis	Prior Lake	Shoreview	White Bear Lake
Arden Hills	Coon Rapids	Falcon Heights	Lakeville	Minnetonka	Richfield	Shorewood	Woodbury
Blaine	Corcoran	Fridley	Long Lake	Mound	Robbinsdale	St. Anthony	
Bloomington	Crystal	Golden Valley	Mahtomedi	New Hope	Rochester	St. Louis Park	
Brooklyn Park	Dayton	Hopkins	Maple Grove	Oakdale	Rosemount	St. Paul	
Burnsville	Eagan	Independence	Maplewood	Orono	Roseville	Victoria	

Volunteer Impact

Platform to Deliver 2016

ULI MN Committees and Volunteer Hours		January 2015 - December 2015	
	Volunteer	Volunteer	
Share Knowledge			
Building a Foundation Program (BAF)	18	48	
Building Leaders Series	4	16	
Housing Opportunity Conference	87	208	
Inside the Leadership Studio Series (ILS)	14	28	
MN Housing Policy Toolbox	0	0	
UrbanPlan	25	80	
Advisory Services			
Navigating Your Competitive Future	40	200	
(Re)Development Ready Guide	3	18	
Southwest LRT Community Works	0	0	
Technical Advisory Panels	43	135	
YLG Mentorship Program	42	116	
Demonstrate			
Great Cities Initiative	39	81	
Prospect North Partnership	0	0	
Celebrate			
My ULI MN	13	36	
ULI MN/RCM Initiatives			
Connecting Transportation and Land Use (CTLUS)	0	0	
Healthy and Resilient Communities Initiative (HRC)	51	103	
Housing Advisory Initiative (HI)	141	293	
RCM County Group	32	74	
RCM Planning/Speakers	64	165	
Councils			
Real Estate Leadership Roundtable	14	44	
Market Council	24	69	
Community Development Council	67	206	
Next10	99	113	
Young Leaders Group (YLG)	194	331	
Operations			
Advisory Board	103	216	
Governance Committee	24	78	
Management Committee	55	136	
Member Engagement Committee	35	73	
TOTALS	1231	2867	
Monetized Volunteer Contribution (\$150/hr.)		\$ 430,050	

1. Increase opportunities for **private and public sector leaders to engage in small group settings, where trusted relationships are formed, leading to increased capacity for collective action**, e.g., Technical Advisory Panels, Navigating Your Competitive Future, Product Councils, Leadership Roundtable, Advisory Committees, Young Leaders Group, Next10, YLG Mentorship Program, P2P (Peer-to-Peer), Prospect North Partnership, SW Community Works.
2. Support **RCM to foster non-partisan solutions** that strengthen the region's overall economic competitiveness, prosperity and quality of life.
3. Maintain **best in class content programming** that is relevant and focused on 21st century challenges and opportunities, e.g., Great Cities Initiative, Building a Foundation, Building Leaders, Urban Plan, My ULI MN.
4. Increase **membership and member engagement by 5%**
5. Strengthen **governance, succession and operations** systems.
6. Achieve **budget goals**.