WHAT CAN I DO?
WHAT CAN WE DO TOGETHER?
Ten years of impact! ULI MN has become a trusted convener, where private and public sector leaders come together to share knowledge and exchange ideas to create opportunity for action. It is a privilege to do this work.

– Caren Dewar, Executive Director, ULI Minnesota

ULI MN HAS TAKEN ON 21ST-CENTURY CHALLENGES AND IGNITED CHANGE. WE CREATE MOMENTUM FROM POSSIBILITY.
To me, ULI MN is like our region’s kitchen... it’s the place where everyone goes to talk, share stories, and debate ideas. Before ULI MN, there was no place to gather, to consult each other, or consider fresh perspectives. It is a catalytic organization that has influenced some of the most important developments in the region over the past decade.

– Curtis Johnson, Executive Director, Citiscope

CREATING CONNECTIONS
There are few opportunities in our professional lives to explore what’s possible. Deadlines demand our attention and drain our energy. Yet, we care.
SHARE KNOWLEDGE

Often the first interaction with ULI MN is an education program, timely and thought-provoking, with nationally recognized speakers. Cutting edge ideas, global trends, and the wisdom of the room combine to change perspectives among public leaders and industry professionals.

300+ KEYNOTE SPEAKERS
INSIDE THE LEADERSHIP STUDIO

An intimate setting featuring robust and personal conversations with influential, well known regional innovators, celebrating their experience and leadership journey.

2010 Nate Garvis • Margaret Anderson Kelliher, former Speaker Bob Lux • Mayor Gene Winstead 2011 Mary Brainerd • Mayor Chris Coleman • Paul Helgeson • Hussein Samatar 2012 Omar Ansari Collin Barr • MayKao Hang • Ted Mondale 2013 Stuart Ackerberg Kim Bartmann • Mayor Don Ness • Olga Viso 2014 Commissioner Charlie Zelle • Sondra Samuels
The role of the local Market Council is to take us backstage on the projects in our market with the people that are creating them. The mainstream media, the trade press and public interaction delivers the sanitized version of our industry. The local market council provides an opportunity to dig deeper, ask questions, and explore the lessons learned in an environment of sharing, confidentiality and mutual respect.

— Keith Ulstad, Senior Vice President of Development, United Properties

MARKET COUNCIL
An invitation-only, confidential conversation among industry leaders to share best practices and lessons learned regarding the most important real estate transactions in the region.

REAL ESTATE ROUNDTABLE
Top-tier real estate leaders join a signature speaker for dinner and conversation focused on economic trends.
BUILDING A FOUNDATION
A practical nine-session course, taught by volunteer industry professionals, designed to deepen knowledge in the essential components of the development process.

150+ GRADUATES
URBAN PLAN
A realistic and academically challenging classroom-based curriculum for high school seniors, provides hands-on experience with the issues, tradeoffs and economics associated with urban redevelopment. Students work in teams to prepare a business plan, with documentation and visual aids, and must defend their decisions to a volunteer city council who select a winning proposal.

Urban Plan provides students the opportunity to develop a much richer understanding of the built community. Students grapple with the complex issues present in redevelopment projects including market demand, cost/benefit reasoning and risk analysis.

– Steve Bekemeyer, Urban Plan Teacher at Roseville Area High School
I’ve broadened my perspective, contributed to meaningful regional conversations, and established a strong professional network. The experience has been a fun mix of learning and doing.

– Danyelle Pierquet, RLA, LANDFORM project lead, co-chair ULI MN Young Leaders Group

YOUNG LEADERS & NEXT 10
As a future forward organization, ULI MN offers young professionals, who are and will be creating the cities and developing the region for years to come, networking, mentorship and leadership opportunities.
I am a **better leader today** because of the wisdom of the Regional Council of Mayors. Mayors are learning and working together to **find good, progressive solutions** to the real world problems we are facing at the city level. The conversations/topics are highly focused and I can guarantee that I take away **a valuable lesson from every meeting**.

– Mayor Brad Tabke, City of Shakopee

**REGIONAL COUNCIL OF MAYORS**

ULI MN founded the Regional Council of Mayors, a non-partisan collaborative platform where mayors meet monthly to learn from experts and each other, working across boundaries to strengthen our region’s competitiveness and quality of life.

**FROM 8 MAYORS IN 2004...**

**TO 54 MAYORS IN 2014**
To see the impact ULI MN has had on Minnesota cities, we only need to look around. Light rail is here, bike lanes and dedicated paths are commonplace, urban housing is booming, property values are rising, and economic activity has lowered our region’s unemployment. The region is a destination for well-educated, diverse populations. ULI MN has advocated for all of this, spearheading conversations about the future of our region and state, envisioning change in ways that have gotten the public excited and supportive of our cities.

– Tom Fisher, Professor and Dean, College of Design, University of Minnesota

INITIATIVES
ULI MN’s unique partnership with the Regional Council of Mayors has fostered four regionally significant initiatives, each with an advisory committee co-chaired by a mayor and private sector leader. Each initiative develops action strategies that are:

- Expanding housing choices
- Connecting transportation and land use
- Building healthy communities
- Increasing regional competitiveness
With the assistance of a ULI MN Technical Assistance Panel (TAP), our city has moved forward on a key redevelopment project that expands rental housing options for residents. The TAP provided immeasurable assistance and was vital in guiding the strategic direction for the property.

– Mayor Sandra Martin, City of Shoreview

As a developer, it is great to have an opportunity to interact with city officials in an open way. The reality is that we are more often negotiating from opposite sides of the table. In this environment, we are getting to know each other and developing a deeper sense of what is possible. I believe that is an important investment of time and talent.

– John Breitinger, Vice President Realty Advisory Services, United Properties, ULI MN Chair

ADVISORY SERVICES
ULI MN, as a trusted convener, is uniquely positioned to provide unbiased, best-practice advice on land use and building resilient and competitive communities.

Advisory service programs connect real estate professionals who volunteer their time and talent with public officials in interactive workshops geared towards strategies to improve competitiveness.

- Navigating your Competitive Future
- Technical Advisory Panels

50+ WORKSHOPS
PRIVATE SECTOR/PUBLIC OFFICIAL

ULI MN also provides technical assistance and convening support focused on building places that model innovation.

- Southwest LRT Community Works
- Prospect North Partnership
ULI MN VOLUNTEERS CONTRIBUTED 10,000+ HOURS OVER THE PAST 10 YEARS

ULI MN THANKS OUR SPONSORS

URBAN VISIONARY
BlueCross BlueShield MN • Family Housing Fund • Living Cities/St. Paul Foundation
McKnight Foundation • MN Housing Finance Agency • Target Corporation

GOLD LEVEL
Ackerberg Group • Comcast • The Conerstone Group • Duke Realty Corporation
Dorsey & Whitney • RSP Architects • Stantec • United Properties

SILVER LEVEL
BKV Group
CSM
Dominium
Faegre Baker Daniels
Fredrikson & Byron
Gray Plant Mooty
HGA
HKGi
McGough Companies
Mortenson Construction
Real Estate Strategies
Ryan Companies US
The Opus Group
Wells Fargo
Welsh Colliers
Westwood Professional Services
U of M Foundation Real Estate Advisors
US Bank

BRONZE LEVEL
CBRE
Cunningham Group
Cushman & Wakefield/ NorthMarq
Ehlers
Greater Minnesota Housing Fund
Lander Group
LHB
Lindquist & Vennum
McGann Shea
Springsted
Stinson Leonard Street
We changed the conversation, we changed the players, we even changed the language. Phrases like ‘walkable,’ ‘connected,’ and ‘place’ were not part of everyday development parlance. **ULI MN influenced the way we speak and think about our region. How we speak, the words we use, shapes how we think and influences how we act. That’s the power of ULI MN.**

– Nick Koch, associate vice president, HGA Architects and Engineers, first chair of ULI MN