ESC – MN Chapter Educational Workshop
Minnesota’s NEW Guaranteed Energy Saving Program
November 6th, 2013

Presented By:

Energy Services Coalition -
Minnesota Chapter

State of Minnesota – Department of Commerce

Come learn from peers and nationally recognized speakers as they present the latest trends and benefits of Energy Savings Performance Contracting.

This Workshop will demonstrate the “how to” of upgrading your facilities using deep energy retrofits using budget-neutral financing using guaranteed savings, eliminating the need for capital appropriations.

Agenda:
9:00  Registration
9:30  Welcoming Statement
     Peter Berger – Minnesota Department of Commerce
     Josh Cowdery, CTS Group
9:40  State of Minnesota Program Updates
     Bill Grant –Deputy Commissioner
     Department of Commerce - Division of Energy Resources
9:55  What is GESP?
     Peter Berger – GESP Program Manager
10:25 SCSU GESP Project Update
     John Frischmann – Interim Director Buildings & Grounds
10:30 BREAK – Network with Sponsors
10:45 K-12 Case Study – Waconia ISD #110
     Todd Swanson – Director of Finance & Operations
11:05 City Case Study – City of Hutchinson
11:25 Leveraging Savings
     Jeff Jackson – Xcel Energy
11:25 Project Financing – St. Paul Port Authority
     Pete Klein – VP Financing
12:00 LUNCH & Sponsorship Networking
12:30 Keynote Speaker
     Senator Al Franken (pre-recorded message)
12:45 Investment Grade Audit & Project Development
1:05 Savings & Measurement
1:25 BREAK – Network with Sponsors
1:45 Higher Education Case Study-U of MN Morris
     Lowell Rasmussen –Vice Chancellor for Facilities and Finance
2:05 State Agency – Prison Case Study
     ConEd Solutions – John Haaland
2:25 Building Operating Training
     Matt Miller
2:45 LED Innovative Technology – LightingHouseUSA, Inc.
     Lee Helgen
3:00 What is Happening On Campus – MSU Update
     MSU Representative
3:15 Closing Remarks
3:30 Optional Campus Tour
Workshop Sponsors

The ESC – MN Chapter would like to offer a special thanks to the following Workshop Sponsors for their generous support:

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• Daikin McQuay

What is to be Learned?

Gain new insight into:

• Get the latest on National and State Energy Savings Performance Contracting “Best Practices” trends
• Learn about the NEW Minnesota GESP - What’s new, what technical and financial assistance is offered, and how can it be leveraged to achieve energy savings in your facilities
• Review the Process - Project Development, Funding and Financing Options, Incentives and Standardized Measurement and Verification Procedures

Learn from your Peers - Open Discussion with a Panel of Public Owners highlighting ways to create a “win-win-win” scenario with Guaranteed Energy Savings Projects

Who Should Attend?

Who have the roles of:

☐ Executive decision-makers
☐ Finance officers
☐ Facilities directors

From the Following Public Sector Entities:

☐ MN State Agencies & Departments
☐ Colleges, Universities and Community Colleges
☐ Local Units of Government (Cities & Counties, Special Districts)
☐ K12 school districts

We hope to see you at this workshop! If you have any questions, contact Trish Curtis at 763-898-5292 or TrishC@McKinstry.com

Energy Saved = Money Saved!

Come learn how you can achieve this goal for your organization.